



**MEDICAL TEAMS**  
INTERNATIONAL®  
ANNUAL REPORT 2012





**thank you** for joining us  
in our commitment to **rise, mobilize**  
and **make a difference.**



**W**e all, at different times in our life, go through periods of transition. One chapter closes and a new one opens. And while those times of change can be challenging, we are encouraged by the words in Jeremiah – “For I know the plans I have for you, declares the Lord, plans to prosper you and not to harm you, to give you hope and a future.”

This year was one of transition in our life as an organization. After faithfully serving Medical Teams International for over 14 years, Bas Vanderzalm announced his plans to retire as president and CEO. In that time, we’ve grown to be one of the most respected Christian global health and disaster response organizations in the country. I am humbled and grateful for all that God accomplished in and through our organization under Bas’ distinguished leadership.

I had the privilege of being part of this transition, coming alongside Bas as CEO-elect. It was an amazing season of orientation that deepened my understanding and conviction that God’s call on Medical Teams International is very real and that the work He calls us to do is desperately needed.

It also provided renewed insight to what a crucial role you play in our efforts. This annual report testifies to what we can accomplish with your support and God’s blessings. Your compassion and generosity is what allows our staff and volunteers to be the hands and feet of Christ to suffering people. Your commitment to our work allows us to not only effectively and expertly respond in the face of disaster, but create sustainable programs that foster recovery and growth.

I am truly grateful for your partnership as we enter this next chapter for Medical Teams International. God has placed the gift of hope in the hearts of the people we serve, and we pray that together we can help ensure their healthy future.

Onward in Him,

  
Jeff Pinneo, CEO

## Countries We Served

Afghanistan Albania Armenia  
Belize Bosnia Brazil Burkina Faso  
Burundi Cambodia Cameroon  
China Colombia Costa Rica  
Cuba Dominican Republic Ecuador  
El Salvador Ethiopia Gabon Ghana  
Greece Guatemala Guinea Guyana  
Haiti Honduras India Indonesia  
Israel / West Bank / Gaza Jamaica  
Japan Kenya Kosovo Lebanon  
Liberia Libya Malawi Mali Mexico  
Moldova Morocco Mozambique  
Myanmar Nicaragua Niger  
North Korea Pakistan Panama  
Papua New Guinea Paraguay Peru  
Philippines Romania Senegal  
Sierra Leone Somalia South Korea  
South Sudan Syria Tajikistan  
Tanzania Thailand Trinidad & Tobago  
Uganda Ukraine United States  
Uzbekistan Vietnam Zambia  
Zimbabwe

this year, **your**  
**support** helped us...

PROVIDE CARE TO MORE THAN  
**2.7 MILLION**  
people in 70 countries.



Send **174 teams**  
to provide care in 24 countries  
& TO RESPOND TO  
disasters &  
**HUMANITARIAN**  
CRISES IN 7 COUNTRIES



**MOBILIZE**  
**2,172**  
**VOLUNTEERS**  
to help those  
**IN NEED.**



**PROVIDE DENTAL SERVICES  
VALUED AT OVER \$8 million**

TO MORE  
THAN

**17,000**

**ADULTS AND CHILDREN**

who cannot afford basic dental care.



SHIP OVER **\$133 MILLION**  
**IN MEDICINES AND SUPPLIES**  
to **66 countries** to help more than  
**1.8 MILLION PEOPLE.**

## Key Programs

- Emergency Medical Care
- Medical Services & Training
- Humanitarian Services
- HIV & AIDS Care & Prevention
- Community Health
- Disaster Response
- Mobile Dental

**DELIVER**   
**PERSONAL HYGIENE  
& MEDICAL ITEMS TO**  
**70** SOCIAL SERVICE  
AGENCIES in the  
**NORTHWEST.**



**“The worst humanitarian crisis facing the world...”** That’s how the United Nations described the situation in the Horn of Africa in July 2011. Hit with the worst drought in 60 years, more than 11 million people in East Africa were suffering from famine and starvation.

With your support, Medical Teams International was able to mobilize eleven teams of health professionals to provide care to famine-affected communities and displaced people on both sides of the Kenya and Somalia border. We shipped more than \$30,000 in medicines and medical supplies. Through the combined efforts of our volunteers, staff and local partners, **we were able to care for an estimated 40,000 people** struggling in the face of this crisis. ■

## **EAST AFRICA: From Response to Recovery**

- In the coming year, we’re launching a community outreach campaign on prevention and treatment of malaria and diarrhea, two leading causes of death and illness in East Africa.
- We will train 30 additional community health workers and healthcare providers in health promotion and management of childhood illnesses.

we see  
**human suffering** as a call  
not just to **open our hearts,**  
but to **move our feet.**

when you change the world for  
one person, **you change the world.**

**T**he statistics can be overwhelming. More than a quarter of a million women die in pregnancy and childbirth every year. Nearly 7 million children each year do not survive beyond their fifth birthday.

Those statistics, while daunting, compelled us to act. This year, we launched a campaign to **help save and change the lives of 1 million women and children in 17 countries.** We called our campaign *One in a Million*, knowing that such a huge goal could only be reached by joining together to change one life at a time. Thanks to you, we reached that goal.

Women were tested and treated for life-threatening illnesses, children received the immunizations they needed to fight disease, and expectant mothers had access to prenatal care and support to safely deliver healthy babies.

Thanks for coming alongside us as we continue to change the statistics – and the lives of women and children – for the better. ■

## **ONE IN A MILLION: Women & Children's Health**

- We are improving the health of children in Guatemala, a country where 64% of children under five are chronically malnourished, by providing concentrated health and nutrition services.
- We're addressing the health of women in South Sudan, a country with the highest maternal mortality rate in the world, by training almost 70 community health providers in maternal care and safe motherhood practices.
- We are working in Liberia to provide medical services and training and rebuild basic health services to provide care to over 100,000 mothers, babies, and children.





we are **faith**  
sharply focused  
**into action.**


**M**edical Teams International began in 1979 as a result of one man's faith, focus, and action. Moved by the suffering of Cambodian refugees he saw on the news, Oregon businessman Ron Post felt called to respond and quickly organized 27 medical volunteers to deliver desperately-needed supplies and medical care. More than 30 years later, we remain called to serve the people of Cambodia. The need is still great, but the challenges they face are very different than then we sent our first medical team.

Cambodia continues to be one of the world's least developed countries, sorely lacking in trained health professionals and infrastructure. In rural communities, families can't easily get to a doctor and many suffer needlessly or die from medical emergencies. With your support, we are working to develop an emergency medical services (EMS) system in Cambodia, teaching and training first responders, police, medical providers in rural clinics, and community health volunteers in emergency care and equipping hospitals and ambulances to meet accepted standards. ■

## Emergency Medical Services in Cambodia

- In the coming year, we plan to provide additional EMS training to over 1,000 people as well as equip 11 provincial hospitals with essential EMS supplies.
- In April 2012, Medical Teams International received recognition from the US Ambassador to Cambodia for our contribution to the training of US Embassy security staff.





**F**or almost 50 years, refugees from throughout Africa have sought shelter at the Nakivale refugee camp in southwestern Uganda. Today, more than 75,000 refugees live in this camp. Many have fled for their lives from the Democratic Republic of Congo, where vicious conflict has resulted in the deaths of millions of people. Increasing numbers of refugees continue to arrive daily, most with only the clothes on their back. Many are in need of medical care.

For the past 3 years, Medical Teams International operated one of the four clinics in the camp. This year, **our reputation for high quality health programming and expertise** led the United Nations High Commissioner for Refugees to request that MTI expand our services to manage all 4 clinics and a small hospital in Nakivale. With the support of the Ministry of Health in Uganda and the Office of the Prime Minister, our volunteers are now working in partnership with several hundred MTI-Uganda staff members as the camp's primary healthcare provider. ■

## Caring for Refugees in Uganda

- We are rebuilding health services by training 560 local health volunteers in identifying and treating preventable diseases in children.
- MTI has been designated as the key agency to work alongside the government of Uganda to respond to Nodding Syndrome, a mysterious disease causing seizures in children in the regions we serve. Nodding Syndrome is a progressive condition with no known cause or cure, and children with the disease often die of malnutrition, secondary injuries or related infections. This year we treated over 850 children for Nodding Syndrome by providing anti-seizure medicines, education and family counseling.



Our efforts are  
both global and  
**local.**

**G**ood dental care can be an unaffordable luxury for many in the U.S. But without it, the health consequences can be serious. Tooth decay affects nearly 60 percent of children, and studies showed that, in 2009, more than 16 million low-income children went without dental care.

Since 1989, Medical Teams International has provided a dental safety net for children and adults who lack dental insurance or a viable way to pay for urgently-needed services. Currently, our mobile dental care fleet provides critical dental care to people in Oregon, Washington and Minnesota. These mobile clinics are fully-equipped and staffed by licensed dentists, hygienists and dental assistants who volunteer their time to provide professional dental care.

This year, our clinics served over 2,600 local school children, providing exams, preventative care, treating cavities and infections and promoting good oral hygiene. And our Mobile Dental program reached a significant milestone in 2012 – providing care to our 200,000th U.S. dental patient.

## Mobile Dental & Local Aid

- Over 1,000 volunteer dental professionals volunteered with our Mobile Dental program this year.
- We delivered personal hygiene and medical items to 70 social service agencies in the Pacific Northwest.

# good stewardship

Medical Teams International adheres to the highest standards of stewardship and accountability. More than 97% of donated resources we receive go to help people in need.



## Resource Development & Administration

## STATEMENT OF ACTIVITY\*

FISCAL YEAR 7/1/2011-6/30/2012

### Sources of Support

Gifts in Kind	\$136,066,821
Cash Gifts	\$10,221,661
Government Grants	\$3,509,608
Foundation Grants	\$2,665,769
Service Fees	\$1,196,736
Other Income	\$315,798
Investment Income	\$29,184
<b>Total Income</b>	<b>\$154,005,577</b>

### Expenses

Programs	\$152,342,166
Resource Development	\$2,745,822
Administration	\$1,441,611
<b>Total Expenses</b>	<b>\$156,529,599</b>

\*FY2012 income deficit was funded by prior year donor designated donations for multi-year programs.

## STATEMENT OF POSITION

FISCAL YEAR 7/1/2011-6/30/2012

<b>Total Assets</b>	<b>\$26,194,640</b>
<b>Total Liabilities</b>	<b>\$1,127,816</b>
<b>Net Assets</b>	
Unrestricted Net Assets	\$2,110,288
Held as Inventory	\$11,008,889
Property, Plant & Equipment	\$9,089,175
Temporary Restricted Projects:	
Disaster	\$916,951
Development	\$758,832
Permanently Restricted	\$1,182,689
<b>Total Net Assets</b>	<b>\$25,066,824</b>



For 4 consecutive years, Charity Navigator, America's largest and most-recognized charity evaluator, has awarded Medical Teams International four stars, its highest ranking.

# FY12 financials

YOU CAN FIND OUR COMPLETE FINANCIAL STATEMENT AT  
[MEDICALTEAMS.ORG/FINANCIALS](http://MEDICALTEAMS.ORG/FINANCIALS)



## EXECUTIVE STAFF

**Jeff Pinneo** - CEO   **Bas Vanderzalm** - President   **Pamela Blikstad** - Vice President, Finance  
**Bill Essig** - Vice President, International Programs   **Linda Ranz** - Vice President, Development  
**Steve Vickers** - Vice President, Administration & Mobile Dental

## BOARD OF DIRECTORS

**Ron S. King** - Chair, Executive Committee   **Mark Dodson** - Chair, Governance & Nominating Committee | Vice Chair, Executive Committee  
**Gary T. Duim** - Treasurer, Executive Committee | Chair, Finance Committee   **Ann F. Klein** - Secretary, Executive Committee  
**Phil Lane** - Chair, Resource Development Committee   **Dr. Todd W. Ulmer** - Chair, Program Committee   **Dr. John Gollhofer**  
**Paul Hathaway**   **Nate R. Miles**   **Shari Jackson Monson**   **Jin Y. Park**   **Patricia Reser**  
**Joan Wallace**   **Dr. Nancy Wilgenbusch**

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